

**DEPARTMENT OF FINANCIAL INSTITUTIONS**  
**MINUTES OF MEETING**  
**APRIL 9, 1998**

The Members of the Department of Financial Institutions met at 9:00 a.m., EST, at 402 West Washington Street, Room W-066, Indianapolis, Indiana, on Thursday, April 9, 1998. Members present were Mark Hasten, Chairman; Norman L. Lowery, Vice Chairman; Ronald E. Depasse, Mrs. Loretta M. Burd, Tony Zaleski, Gary M. Smith and David D. Baer. Also present from the Department were Charles W. Phillips, Director; James M. Cooper, Deputy Director, Depository Division; Randall L. Rowe, Bank Supervisor; Kirk J. Schreiber, Sr. Bank Analyst; Gina R. Williams, Sr. Bank Analyst; Mark K. Powell, Supervisor, Credit Union Division; Mark Tarpey, Division Supervisor, Consumer Credit Division; Donna R. Kaye, Assistant to Division Supervisor, Credit Union Division; Chuck T. Stumpf, Deputy Director, Administration Division and Ronda Bailey, Administrative Secretary. Penny Hoback with the law firm of Leagre, Chandler & Millard was also present.

**I. PUBLIC SESSION**

- A.) Attendance**
- B.) Date of next meeting: June 11, at 9:00 a.m., EST.**
- C.) A motion was made for approval of the minutes of the meeting held March 12, 1998, by Mrs. Burd and seconded by Mr. Depasse. The minutes were unanimously approved.**

**DIVISION OF BANK AND TRUST COMPANIES**

- 1. Community Trust Bank, Otwell, Pike County, Indiana**
- 2. The Citizens State Bank of Petersburg, Petersburg, Pike County, Indiana**

Since these two merger applications are inter related, Mr. Kirk J. Schreiber, Senior Bank Analyst, presented them at the same time. Penny Hoback with the law firm of Leagre, Chandler & Millard was in attendance to represent the applications.

Community Trust Bank ("Community") has applied to the Members of the Department for approval to merge with FSB Bank, Francisco, Gibson County, Indiana ("Merger #1") pursuant to IC 28-1-7. Community will survive Merger #1. The survivor of Merger #1 will then merge with and into The Citizens State Bank of Petersburg ("Citizens") ("Merger #2") pursuant to IC 28-1-7. Citizens will survive Merger #2.

Immediately prior to each merger transaction German American Holding Corporation, Jasper, Dubois County, Indiana, a second tier holding company wholly owned by German American

Bancorp, Jasper, Dubois County, Indiana, will directly acquire the Target bank's holding company FSB Financial Corporation, Francisco and CSB Bancorp, Petersburg. Therefore, German American Holding Corporation will wholly own the surviving bank Citizens.

The main offices and branches of Community and FSB Bank will become branches of Citizens after consummation of the two mergers.

Pro forma total assets of Citizens after Merger #2 will be \$130.6 million and a tier 1 capital ratio of 11.02%. On a Pro forma basis, land and buildings represents 20.69% of sound capital. The investment in total fixed assets represents 14.22% of total capital.

The three year average ROA for Citizens is 0.96%, the three year average ROA for Community is 0.68% and the three year average ROA for FSB Bank is (0.04%). Both Community and FSB Bank have pursued an aggressive growth strategy in an attempt to obtain market share and long term customer relationships by sacrificing short term profitability.

On a pro forma basis as of September 30, 1997, German American Bancorp, the top tier holding company will have total assets of \$581 million and total equity capital of 62.9 million.

On a pro forma basis, tier 1 capital to total assets would be 10.42%. German American's ROA is 1.30% as of September 30, 1997. German American will serve as the source of strength for the resulting bank.

Both German American and German American Holding Corporation received satisfactory BOPEC ratings at their most recent bank holding company inspection of December 31, 1995.

Citizens, Community, and FSB bank all received satisfactory CAMEL and CRA ratings at their most recent examinations.

With respect to the management of the resultant bank: 1) All of the directors of Citizens, six directors of Community and one director from FSB Bank will make up the Board of Directors of the resultant bank; 2) The Board of Directors of Community and FSB bank will cease to exist; 3) Jerry Church, President and CEO of Citizens will remain as President and CEO of resultant bank; 4) J. David Holmes, Senior Vice President of Citizens, will become Senior Vice President and Department head of Lending of resultant bank; 5) Paul Cooper, President and CEO of Community, will become Senior Vice President and Department head of Operations and Branch Administration; 6) Glenn Young, President of FSB Bank, will retire; and 7) All other officers and employees of Community and FSB Bank will be offered employment with Citizens.

The FDIC is expected to approve both mergers by May 1, 1998. The Federal Reserve Bank of St. Louis approved both acquisitions by German American Holding Corporation on March 12, 1998.

The staff recommends approval of both the merger of FSB Bank with and into Community

Trust Bank and Community Trust Bank with and into The Citizens Bank of Petersburg.

Mr. Baer asked Mr. Schreiber to explain a second tier holding company. Mr. Schreiber explained that this second tier holding company was formed as a part of a previous acquisition and was maintained for acquisition purposes. The second tier holding company is directly owned by the top tier holding company.

After a brief discussion, a motion for approval of the first merger application (Merger #1) was made by Mr. Baer and seconded by Mr. Smith. **The application was unanimously approved.**

The a motion for approval of the second merger application (Merger #2) was made by Mrs. Burd and seconded by Mr. Lowery. **The application was unanimously approved.**

### **DIRECTOR'S COMMENTS AND REQUESTS**

- A) Donna R. Kaye, Assistant to the Supervisor, Consumer Credit Division, presented to the Members the Examination Reports for the Non-Depository Division for the year 1997. **This item was for informational purposes only.**
- B) **Salin Bank and Trust Company, Indianapolis, Marion County, Indiana**  
The bank notified the Department that the "Camden Branch" located at 132 West Main Street, Camden, Carroll County, Indiana closed on March 20, 1998 @ 6:00 P.M. **This item was for informational purposes only.**
- C) The Director advised the Members of actions pursuant to delegated authority. Mr. Phillips asked for any questions or clarifications of the actions, which are as follows:

### **DIVISION OF BANK AND TRUST COMPANIES**

- 1.) **INDIANA COMMUNITY BANK, SB, LEBANON, BOONE COUNTY, INDIANA**  
Indiana Community Bank, SB, ("Indiana Community") Lebanon, Boone County, Indiana has filed an application with the Department for approval to merge with UF Interim Savings Bank, SB, ("UF") Indianapolis, Marion County, Indiana ("First Merger"). UF was formed to facilitate the acquisition of Indiana Community by Waterfield Mortgage Company, ("WMC") Fort Wayne, Allen County, Indiana. The merger between UF and Indiana Community will occur solely for tax purposes in connection with the related merger between Indiana Community with Union Federal Savings Bank of Indianapolis, ("Union Federal"), a federal savings bank located in Indianapolis and wholly owned by WMC ("Second Merger"). UF will have 100 shares of common stock issued and outstanding at the time of the First Merger. Each share of UF stock will be converted into and become one share of Indiana Community common stock upon the effective time of the First Merger. Shares of stock in

Indiana Community held by shareholders other than WMC will be converted by operation of law into the right to receive cash consideration of \$21.65. As described in the Reorganization Agreement among WMC, Union Federal, and Indiana Community dated October 31, 1997, the Second Merger will occur as soon as practicable following the effective time of the First Merger. The parties anticipate the Second Merger will occur immediately following the consummation of the First Merger. If Union Federal is unsuccessful in obtaining approval for the Second Merger, or if the Second Merger does not occur immediately after the effective time of the First Merger, the approval of the Department of Financial Institutions for the merger of UF with Indiana Community will become void. The Office of Thrift Supervision approved WMC acquiring Indiana Community and the merger of Indiana Community into Union Federal on March 2, 1998.

**The Director approved this on March 12, 1998, under Delegated Authority.**

2.) **DUBOIS COUNTY BANK, JASPER, DUBOIS COUNTY, INDIANA**

The bank has applied to the Department for approval to pay dividends in excess of what is permitted by IC 28-13-4-3. The bank's dividend request asks approval to pay cash dividends of \$6,711,000 payable \$3,414,000 in the 1<sup>st</sup> quarter, \$1,099,000 in the 2<sup>nd</sup> quarter, \$1,099,000 in the 3<sup>rd</sup> quarter, and \$1,099,000 in the 4<sup>th</sup> quarter to its holding company, Old National Bancorp, Evansville, Indiana. The bank is projecting net income of \$4,903,286 for 1998 and a leverage capital ratio that will equal or exceed 7.90% throughout the year. As of September 30, 1997, the bank's Tier I capital ratio was 9.01% and ROA is 1.38%. The bank's average three-year ROA is approximately 1.28%. **The Director approved this on March 12, 1998, under Delegated Authority.**

3.) **INDIANA LAWRENCE BANK, NORTH MANCHESTER, WABASH COUNTY, INDIANA**

The bank has applied to the Department for approval to pay dividends in excess of what is permitted by IC 28-13-4-3. The bank's dividend request asks approval to pay a cash dividend of \$1,362,568 to its holding company, First Financial Bancorp, Hamilton, Ohio. The bank is projecting net income of \$2,316,800 for 1998 resulting in a ROA of 1.4%. The bank's Tier 1 leverage capital ratio as of December 31, 1997, is 9.79%. After the proposed dividend, the Tier 1 leverage capital ratio would be 8.87%. As of September 30, 1997, the bank's ROA was 1.51%. The bank's average three-year ROA is approximately 1.24%. **The Director approved this on March 12, 1998, under Delegated Authority.**

4.) **CITIZENS FIRST STATE BANK, HARTFORD CITY, BLACKFORD COUNTY, INDIANA**

The bank has applied to the Department for approval to pay dividends in excess of what is permitted by IC 28-13-4-3. The bank's dividend request asks approval to pay a cash dividend of \$1,117,410 to its holding company, First Financial Bancorp, Hamilton, Ohio. The bank is projecting net income of \$1,427,707 for 1998 resulting in a ROA of 1.50%. The bank's Tier 1 leverage capital ratio as of December 31, 1997, is 9.03%. After the proposed dividend, the Tier 1 leverage capital ratio would be 7.91%. As of September 30, 1997, the bank's ROA was 1.31%. The bank's average three year ROA is approximately 1.06%. **The Director**

**approved this on March 12, 1998, under Delegated Authority.**

**5.) UNION TRUST BANK, UNION CITY, RANDOLPH COUNTY, INDIANA**

The bank has applied to the Department for approval to pay dividends in excess of what is permitted by IC 28-13-4-3. The bank's dividend request asks approval to pay a cash dividend of \$403,381 to its holding company, First Financial Bancorp, Hamilton, Ohio. The bank is projecting net income of \$570,000 for 1998, resulting in a ROA of 1.40%. The bank's Tier 1 leverage capital ratio as of December 31, 1997, is 9.25%. After the proposed dividend, the Tier 1 leverage capital ratio would be 8.26%. As of September 30, 1997, the bank's ROA was 1.26%. The bank's average three year ROA is approximately 1.30%.

**The Director approved this on March 12, 1998, under Delegated Authority.**

**6.) PEOPLES BANK AND TRUST COMPANY, SUNMAN, RIPLEY COUNTY, INDIANA**

The bank has applied to the Department for approval to pay dividends in excess of what is permitted by IC 28-13-4-3. The bank's dividend request asks approval to pay an additional dividend of \$903,000 to its holding company, First Financial Bancorp, Hamilton, Ohio. The bank received approval from the Department under delegated authority on February 10, 1998, for cash dividends of \$442,5000 for 1998. The bank is projecting net income of \$875,444 for 1998, resulting in a ROA of 1.45%. The bank's Tier 1 leverage capital ratio as of December 31, 1997, is 10.85%. After the proposed dividend, the Tier 1 leverage capital ratio would be 8.98%. As of September 30, 1997, the bank's ROA was 1.58%. The bank's average three year ROA is approximately 1.34%. **The Director approved this on March 12, 1998, under Delegated Authority.**

**7.) FARMERS STATE BANK, LIBERTY, UNION COUNTY, INDIANA**

The bank has applied to the Department for approval to pay dividends in excess of what is permitted by IC 28-13-4-3. The bank's dividend request asks approval to pay a cash dividend of \$48,507 to its holding company, First Financial Bancorp, Hamilton, Ohio. The bank is projecting net income of 383,953 for 1998, resulting in a ROA of 0.62%. The bank's Tier 1 leverage capital ratio as of December 31, 1997, is 6.26%. After the proposed dividend, the Tier 1 leverage capital ratio would be 6.22%. As of September 30, 1997, the bank's ROA was 0.49%. The bank's average three year ROA is approximately 0.60%.

**The Director approved this on March 12, 1998, under Delegated Authority.**

**8.) UNION BANK AND TRUST COMPANY OF INDIANA, GREENSBURG, DECATUR COUNTY, INDIANA**

The bank has applied for approval to relocate a branch banking office from 209 East Main Street, Westport, Decatur County, Indiana to 102 Underwood Drive, Westport, Decatur County, Indiana. The application was received on February 25, 1998. The proposed branch will be a 1,440 square foot permanent branch banking facility being constructed on a tract of land east of Westport near State Road 3. The bank purchased the property from Dennis Clark, Westport for approximately \$33M on December 5, 1997. The estimated cost for constructing the branch is \$230M. Furniture, fixtures and equipment costs are approximated

at \$122M. No insider relationship exists between any insiders of the bank and any of the parties involved. The bank received a satisfactory CAMEL rating as a result of an examination conducted by the FDIC as of June 30, 1997. The bank's three-year average ROA is 1.34%. As of September 30, 1997, the Tier I leverage capital ratio is 9.46%. The investment in total fixed assets to total capital will increase from 13.45% before the proposed relocation to 14.98% following the relocation of the branch. **The Director approved this on March 12, 1998, under Delegated Authority.**

9.) **VEVAY DEPOSIT BANK, VEVAY, SWITZERLAND COUNTY, INDIANA**

The bank has applied to the Department for approval to pay dividends in excess of what is permitted by IC 28-13-4-3. The bank's dividend request asks approval to pay a cash dividend of \$54,235 to its holding company, First Financial Bancorp, Hamilton, Ohio. The bank is projecting net income of \$431,389 for 1998, resulting in a ROA of 0.80%. The bank's Tier 1 leverage capital ratio as of December 31, 1997, is 6.47%. After the proposed dividend, the Tier 1 leverage capital ratio would be 6.38%. As of September 30, 1997, the bank's ROA was 0.40%; however, this is due to pushdown accounting associated with the bank's previous holding company being acquired by First Financial Bancorp in 1997. The bank's average three year ROA is approximately 0.99%. **The Director approved this on March 12, 1998, under Delegated Authority.**

10.) **PEOPLE'S TRUST COMPANY, BROOKVILLE, FRANKLIN COUNTY, INDIANA**

The bank has requested approval to close its branch located at 1542 N. Main Street, Rushville, Rush County, Indiana, for three (3) days, March 30 & 31 and April 2, 1998. This branch office is located inside Marsh Supermarket and due to extensive remodeling of the Marsh store, the branch must be closed for safety reasons. The supermarket will close at 6:00 p.m. on Saturday, March 28<sup>th</sup> and will not reopen until Thursday, April 2. There is no access to the branch except through the store. **The Director approved this on March 12, 1998, under Delegated Authority.**

11.) **MBNA AMERICA BANK, N.A., WILMINGTON, NEW CASTLE COUNTY, DELAWARE**

An application for issuance of a certificate of admission was received from MBNA America Bank ("MBNA"). MBNA filed the application to enable it to transact business in the State of Indiana in accordance with the provisions of IC 28-1-22. MBNA is incorporated in Delaware as a nationally chartered commercial bank. The application states that the bank primary function of business will be to solicit Indiana homeowners through telemarketing and direct mail for home equity lines of credit and home equity loans. MBNA has appointed CT Corporation System, One North Capital Avenue, Indianapolis, Marion County, Indiana, as resident agent for service of legal process. **A Certificate of Admission was issued under Delegated Authority on March 20, 1998.**

**DIVISION OF CREDIT UNIONS**

**1.) CENTRA CREDIT UNION, COLUMBUS, BARTHOLOMEW COUNTY, INDIANA**

Centra Credit Union, request approval of a Petition for Approval of Proposed Amendment to the Articles of Incorporation. This amendment would place the following organizations into the field of membership of the credit union:

Die-Mensional Metal Stamping - Madison - 6 members  
Frost Hill Stables, Inc.- Edinburgh - 9 members  
K-T Corporation - Shelbyville - 200 members  
Quinco Consulting Center, Inc. - Columbus - 235 members  
Riverside Industries, LLC. - Seymour - 18 members  
Superior Building Services - Indianapolis - 300 members  
Teton Corporation - Madison - 12 members  
The Credit Bureau of Greater Indianapolis - Indianapolis - 35 members  
The Havan Center - Shelbyville - 135 members

**The Director approved this on March 12, 1998, under Delegated Authority.**

**2.) JET CREDIT UNION, INDIANAPOLIS, MARION COUNTY, INDIANA**

Jet Credit Union request approval of a Petition for Approval of Proposed Amendment to the Articles of Incorporation. This amendment would place the following organizations into the field of membership of the credit union:

Wolfe and Swickard Precision Machining - Indianapolis - 100 members  
Consumer Casket Sales, Inc.- Seymour - 2 members  
First Christian Missionary Baptist Church - Indianapolis - 2,000 members  
Ann Marr, Inc. - Indianapolis - 1member  
Greater King Solomon Missionary Baptist Church - Indianapolis - 100 members  
Bethany Missionary Baptist Church - Indianapolis - 225 members  
Escort-One, Inc. - Indianapolis - 8 members  
True Stone Primitive Baptist Church - Indianapolis - 100 members  
Galilee Missionary Baptist Church - Indianapolis - 1,000 members  
Rock Of Faith Baptist Church - Indianapolis - 130 members

**The Director approved this on March 19, 1998, under Delegated Authority.**

**3.) HOOSIER HILLS CREDIT UNION, BEDFORD, LAWRENCE COUNTY, INDIANA**

Hoosier Hills Credit Union requests approval of a Petition for Approval of Proposed Amendment to the Articles of Incorporation. This amendment would place the following organizations into the field of membership of the credit union:

Baird Mobile Homes, Inc. - Salem - 120 members  
Big Blue Stores, Inc.- Seymour - 272 members

Central Church of Christ - Bedford - 100 members  
Centrury 21 Stone City Realty, Inc. - Bedford - 17 members  
ConvaCare Services, Inc. - Bedford - 190 members  
E.E. Martin Real Estate & Auction Service, Ltd. - Salem - 9 members  
Fat & Sassy, Inc. - Huntingburg - 8 members  
Golden Corral - Bedford - 32 members  
Personnel Management, Inc. - Greenwood - 150 members  
Dianne Scott, Independent Realtor-Broker - Salem - 1 member  
Town of Campbellsburg - Campbellsburg - 10 members  
Orleans Postal Employees - Orleans - 12 members  
Bedford Postal Employees - Bedford - 51 members

**The Director approved this on March 19, 1998, under Delegated Authority.**

- 4.) **HOOSIER HILLS CREDIT UNION, BEDFORD, LAWRENCE COUNTY, INDIANA**  
Hoosier Hills Credit Union request for approval of a Petition for Approval of Proposed Amendment to the Articles of Incorporation. This amendment would place the following organizations into the field of membership of the credit union:

C.T. Farm & Country - Bedford - 13 members  
Paoli Postal Employees - Paoli - 15 members  
Indiana Limestone Fabricators, Inc. - Bedford - 11 members  
Seven Seas Pet Store - Bedford - 5 members  
Jefferson Trucking Co. - Shoals - 78 members  
Terra Industries - Salem - 10 members  
Williams Realty, Inc./Better Homes and Gardens - Bedford - 25 members  
Mitchell Motor Sales - Mitchell - 25 members  
Center for Behavioral Health - Bloomington - 300 members  
Pizza Hut, Inc. - Bedford - 35 members

**The Director approved this on March 23, 1998, under Delegated Authority.**

- 5.) **ANDERSON POST OFFICE CREDIT UNION, ANDERSON, MADISON COUNTY, INDIANA**

Anderson Post Office Credit Union requests approval of a Petition for Approval of Proposed Amendment to the Articles of Incorporation. This amendment would place the following organizations into the field of membership of the credit union:

Pro Services - Anderson - 2 members  
Customized Cleaning Concepts, LLC - Anderson - 33 members  
The Toast Cafe - Anderson - 20 members  
YMCA of Madison County - Anderson - 80 members

**The Director approved this on March 25, 1998, under Delegated Authority.**



6.) **CENTRA CREDIT UNION, COLUMBUS, BARTHOLOMEW COUNTY, INDIANA**

Centra Credit Union requests approval of a Petition for Approval of Proposed Amendment to the Articles of Incorporation. This amendment would place the following organizations into the field of membership of the credit union:

Advanced Arborists, Inc. - Westport - 2 members  
C. S. Integrated Retail Services, LLC - Shelbyville - 20 members  
Cinergy – Madison - 25 members  
Jefferson County Youth Shelter, Inc. - Madison - 19 members

**The Director approved this on March 26, 1998, under Delegated Authority.**

7.) **INDIANA TELCO CREDIT UNION, INDIANAPOLIS, MARION COUNTY, INDIANA**

Indiana Telco Credit Union requests approval of a Petition for Approval of Proposed Amendment to the Articles of Incorporation. This amendment would place the following organizations into the field of membership of the credit union:

DLN, Inc. d/b/a Schlitzksy's Dele – 25 members  
The Estridge Companies – 140 members  
Newport Credit Group USA, Inc, d/b/a Newcourt Financial – 892 members  
Free Methodist World Ministries Center – 88 members  
Gardner & White – 160 members  
Cherubims, Inc. – 5 members  
Indy Custom Machine, Inc. – 6 members  
Interface Systems, Inc. – 17 members  
Abrasive products d/b/a U. S. Filter – 56 members  
Advanced Automation Technologies, Inc. – 35 members  
Cybertek Corporation – 60 members  
Airwork Corporation – 8 members  
ATC Associates, Inc. – 150  
The Sonshine Place Child Care Center – 60 members

**The Director approved this on April 1, 1998, under Delegated Authority.**

8.) **GENERAL CREDIT UNION, FORT WAYNE, ALLEN COUNTY, INDIANA**

Request for approval of a Petition for Approval of Proposed Amendment to the Articles of Incorporation. This amendment would place the following organizations into the field of membership of the credit union:

CablePro Services Corporation – 82 members

**The Director approved this on April 1, 1998, under Delegated Authority.**

**CONSUMER CREDIT DIVISION:**

- 1.) **America's Loan Source, Inc.** is requesting a consumer loan license. Applicant is based in Alpharetta, GA. They will be making second mortgage loans. They will be servicing their loans. Loans will be closed by title company/attorneys. They are a wholly owned subsidiary of Regions Financial Corp, a \$20 billion financial institution operating in 7 southeastern states. They currently operate in Florida and Georgia. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 2.) **Bankers Wholesale Mortgage** is requesting a consumer loan license. Applicant is based in Brookfield, WI. They will be making second mortgage loans. They will not be servicing their loans. Loans will be closed by a title company. They currently operate in Iowa. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 3.) **Cash in Hand, Inc.** is requesting a consumer loan license. Applicant is based in Evansville, IN. They will be making payday loans. They will be servicing their loans. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 4.) **D. Garner & C. Smith d/b/a Holiday Check Advance** is requesting a consumer loan license. Applicant is based in Evansville. They will be making payday loans. They are taking over an existing payday loan business at this location. Mr. Smith has worked at this business since March 1997. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 5.) **North County Real Estate, Inc. d/b/a HMC Funding** is requesting a consumer loan license. Applicant is based in Oceanside, CA. They will be making second mortgage loans. They will not be servicing their loans. Loans will be closed by a title company. They currently operate in seventeen states and are registered as a loan broker in Indiana. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 6.) **Midstate Financial Services, Inc.** is requesting a consumer loan license. Applicant is based in Fayetteville, NC. They will be making second mortgage loans. They will not be servicing their loans. Loans will be closed by title company/attorneys. They currently operate in 22 states. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 7.) **MortgageLINK Financial, Inc.** is requesting a consumer loan license. Applicant is based in Newport Beach, CA 92660. They will be making second mortgage loans. They will not be servicing their loans. Loans will be closed by a title company. Applicant is recommended

for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**

- 8.) **National Mortgage Fund, Inc. d/b/a NMF National Mortgage Fund, Inc.** is requesting a consumer loan license. Applicant is based in Lake Forest, CA. They will be making second mortgage loans. They will not be servicing their loans. Loans will be closed by a title company. They currently operate in California, Colorado, and Utah. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 9.) **Prime Financial Network, Inc.** is requesting a consumer loan license. Applicant is based in La Jolla, CA. They will be making second mortgage loans. They will not be servicing their loans. Loans will be closed by a title company. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 10.) **Real Estate Mortgage Acceptance Co.** is requesting a consumer loan license. Applicant is based in Los Angeles, CA. They will be making second mortgage loans. They will not be servicing their loans. Loans will be closed by a title company. They currently operate in 20 states and are a registered loan broker in Indiana. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 11.) **Jack & David Dillon d/b/a Salem Fast Cash** are requesting a consumer loan license. Applicant is based in Salem, IN. They will be making payday loans. They are registered with this department under a used car filing (999-14162). The payday loan business will be next door to this business. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 12.) **State Street Mortgage, L.L.C. d/b/a State Street Mortgage Company** is requesting a consumer loan license. Applicant is based in Merrillville, IN. They will be making second mortgage loans. They will not be servicing their loans. They currently operate in Illinois and Michigan. They are a registered loan broker in Indiana. Principals of this business were formerly with Pinnacle Bank. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 13.) **Tricor Financial Group** is requesting a consumer loan license. Applicant is based in Huntington Beach, CA. They will be making second mortgage loans. They will not be servicing their loans. Loans will be closed by a title company. They currently operate in California, Utah, Idaho, and Oregon. Applicant is recommended for approval. **The Director approved this on March 20, 1998, under Delegated Authority.**
- 14.) **Monumental General Administrators, Inc.** is requesting approval as third party administrator for a Guaranteed Auto Protection (GAP) Program. Applicant is based in Atlanta, GA. They currently operate in Maryland. The initial creditor requesting approval is Finance Center Federal Credit Union of Indianapolis. The charge will range from \$385 to

\$420, depending on the amount financed. Loans/sales with an amount financed up to \$25,000 will be charged \$385. Customer's deductible is covered up to \$500. Full refund if cancelled during first 60 days. Refund upon prepayment is based on "Rule of 78's" less a \$25 cancellation fee. There is a contractual liability policy approved by the Indiana Department of Insurance to Monumental General Casualty Company. All future dealers will agree to abide by the same terms as those approved. Approval is subject to review at a future date as deemed necessary by the Department. It is recommended that the program be approved as submitted and subject to the above conditions. This is provided for under IC 24-4.5-2-202(1)(c) and 3-202(1)(e). **The Director approved this on March 20, 1998, under Delegated Authority.**

**APPROVED:**

**ATTEST:**

---

**Mark Hasten, Chairman**

---

**Norman L. Lowery, Acting Secretary**